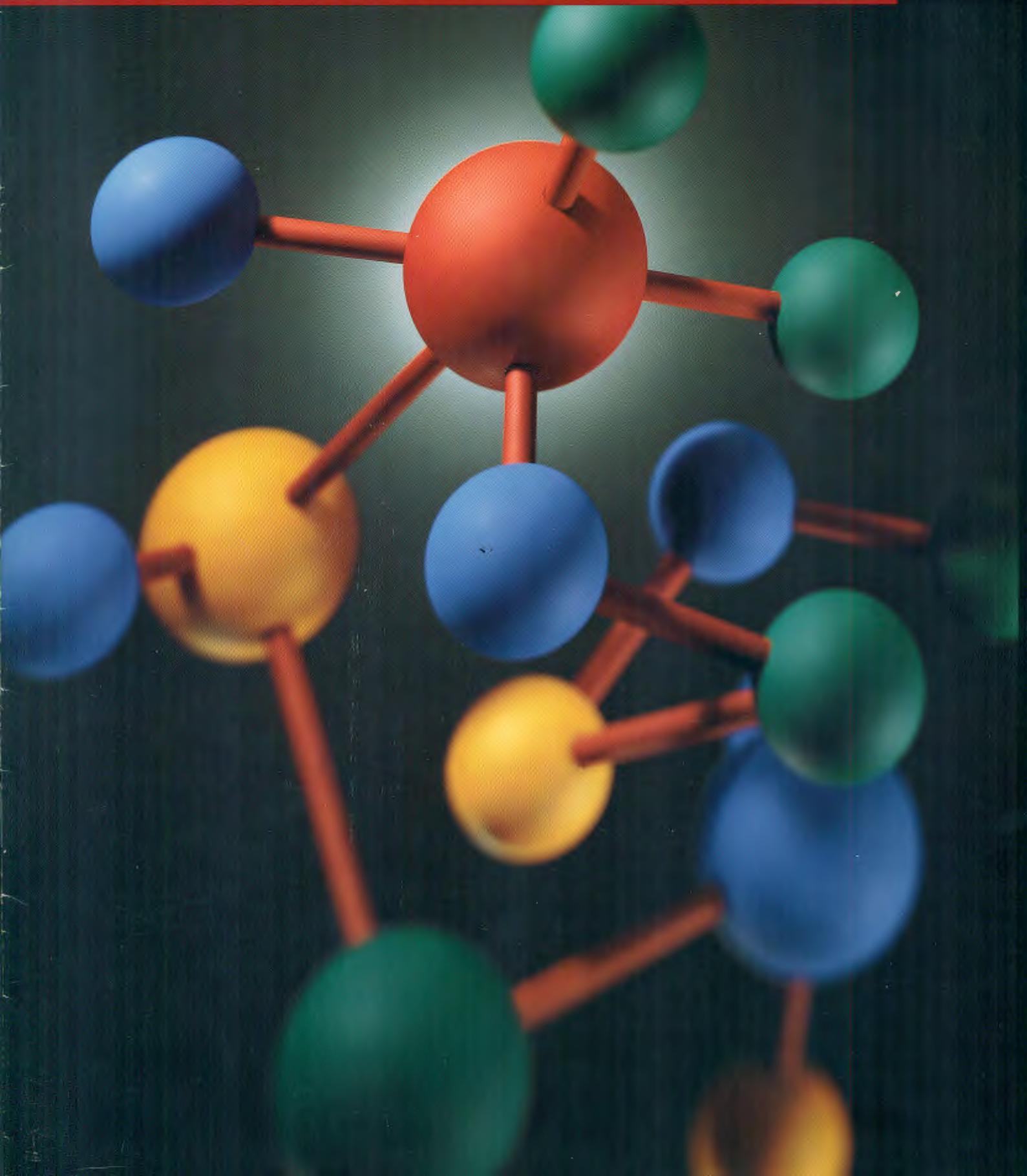


Network Services



The power of customer information.



How do successful companies become successful? By asking the right questions.

Are you working the way you should work?

It's no secret business strategies and objectives are changing faster and more profoundly than ever before.

If you're an IT professional, you race to maintain your company's technology infrastructure at peak performance. And you search for new and better ways to meet the requirements of hundreds, or even thousands, of diverse end-users and the applications they consider critical.

At the same time, you strive to satisfy management expectations by finding solutions that control costs, improve efficiency, and streamline operations to meet budget requirements.

It's a delicate balance. And it takes a powerful combination of experience, insight and planning to help you be successful.

HOW SHOULD YOU WORK?

Fortunately, to satisfy all those demands and keep your business competitive, you don't necessarily have to work harder.

You just have to work smarter.

And that means developing a clear, logical strategy, finding skilled expertise, and asking the right questions.

That's why forward-thinking, resourceful business managers turn to NCR Network Services for expert, comprehensive support.

"We weren't looking for a vendor to come in and find out how their equipment best fit in to our network. We needed somebody to look at the network and say what the problem was and how best to fix it. That's exactly what NCR did."

Why NCR? Because we offer a unique and innovative combination of insight and expertise that most companies simply can't find anywhere else.

Our industry and technology experts provide professional consulting and customer support services to plan, design, implement and operate business-critical client/server networks, the supporting network management and system architectures, and electronic commerce solutions. Our "just in time" infrastructure partnership with our customers allows them to meet user demands and application requirements as they

arise. While our approach provides businesses with an environment that balances all these requirements with financial reality.

FIRST, TAKE A LOOK AT YOUR NETWORK.

A good deal of the responsibility for shaping the new corporate model is given to IT managers, as businesses are turning to technology as a way of responding quickly to changing market forces.

The nucleus of this information-driven business model is the network — all the integrated components that allow you to share, access and manage information seamlessly within and between organizations.

That includes planning and designing the network blueprint, the connections, wiring and cables, hubs and routers, right to the core of the network architecture. It includes the platforms and applications used to manage the networks and computers, as well as the supporting policies and processes. It includes the network-enabled systems used for electronic commerce applications such as enterprise messaging and Internet/Intranet solutions. And perhaps most important, it includes the people who make it all work.

Companies everywhere are encouraging their employees to work

beyond the office building. Allowing people to telecommute, outtasking responsibilities to industry specialists, and focusing on intranetworked workgroups.

This new business model requires a robust network infrastructure. One that's designed to adapt quickly to increased demand and an emerging array of technologies.

How do you plan for this kind of complex system?

SEEK AN OBJECTIVE ADVISOR.

The fact is, these increasingly intricate business and technology demands are beyond the skills, experience, and resources of most in-house support organizations.

Which is why more and more IT managers rely on support and expertise from NCR as their objective network advisor.

NCR's Network Services has more than 15 years of experience planning, designing, implementing and operating efficient, mission-critical network environments for the financial, retail and communications industries.

By integrating your organization's in-house capabilities and know-how with NCR's broad industry experience, we ensure your network



effectively meets the needs of your users and the applications required to achieve your business objectives.

WE HAVE ANSWERS TO SOME OF YOUR TOUGHEST QUESTIONS.

On the pages that follow, you'll learn how NCR Network Services can provide practical answers to your most rigorous business challenges.

You'll see how our comprehensive, end-to-end solutions maximize your existing network investment, combine "best of breed" technologies, and provide accountable measurement of the network's contribution to your company's overall business strategy.

IT UNDER PRESSURE

The issues facing IT systems (and the professionals who manage them) come from many directions. The solution can likewise take several forms. NCR objectively assesses a company's needs, then recommends a suitable course of action.